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# CUSTOMER Story

"Over the last two years, Vinchin Backup & Recovery helped us back up the large masses of data reliably and quickly. No more manual workload during the process and easier to manage all tasks with one interface. The solution literally has all features we ask for. And Vinchin brings us surprises after it launches the new version attached with database backup and data protection functions."

> Beberick Bravo IT Manager

**Camel Appliances Manufacturing Corporation** 



Manufacturing VMware

## **Business Challenge**

Camel Appliances Manufacturing Corporation, established in 1991, is one of the leading household appliances manufacturers in the Philippines covering washing machines, industrial fans, microwave ovens, rice cookers, refrigerators, etc. The company builds a wide distribution network in Luzon, Visayas, and Mindanao. And it is certified by ISO Quality Management System for years of hard work in providing quality products.

Efforts to increase openness in the manufacturing workplace, its management, the analysis of operations, and other areas have been made using IoT to reform industrial methods. Camel Appliances Manufacturing Corporation is no exception to this revolution. There are a lot of technologies involved to optimize production systems that keep track of and automate each stage, from part machining to sub-assembly production, examination and dispatch. The information from the production planning system, EPR, equipment status management system, and all the other fine-tuned ones is of essence in the data-driven decision-making process.

The company virtualized them on VMware with one primary data center in its headquarter. It also found a backup solution for VMware protection. The solution was okay and it fitted the producer's backup needs. But over the decades, the solution turned stagnated compared to other counterparts. Beberick Bravo, the IT Manager at the corporation said, "The sheer amount of information is making managing vast amounts of data more and more challenging. Data storage can be pricey."

And that's not the only problem it shows. Businesses that can't access their files because of malicious or unintentional reasons sometimes can't function any longer.

#### Vinchin Solution

Beberick stated, "I am done with the 5 other solutions and I picked Vinchin among them eventually. It is straightforward to use even for non-technical users. I love how smoothly file backup goes and it is so reassuring that instant recovery can resume our VM at such short notice."

The home appliances manufacturer sets up a backup plan accruing to its needs with Vinchin Backup & Recovery. Monthly full backup with CBT-driven incremental backup on daily basis via HotAdd and multithreaded transmission under a customized backup schedule. "This is for the best backup efficiency," Beberick added, "CBT only backs up the changed data blocks, and we turn on data compression and deduplication, so, the storage space is saved a lot. And HotAdd speeds it up significantly. The backup has never been so efficient and productive."

File backup and granular recovery are the important reasons why the producer chooses Vinchin Backup & Recovery among the 6 solutions. Vinchin Backup & Recovery supports the full, incremental, and differential backup for file backup via encrypted transmission. It can also be set as a hassle-free repeated task. Even so, the team doesn't need to worry about the limited storage for the data preserved per day or the number of restore points, and those that exceed the specified number will be auto-deleted, leaving nothing but the latest data. Granular recovery enables the retrieval of a specific file or folder.

The IT team updates Vinchin Backup & Recovery for database backup and backup storage protection after a year of use. As Beberick said, "While instant recovery brings a crashed VM back in seconds for the business continuity. Database backup of the solution is just as flexible as a normal backup with multiple strategies and data compression."

## >>>>> Result

Vinchin Backup & Recovery gives a boost in backup performance due to VMware-specific HotAdd transport and deduplicates and compresses data to shrink its size. For specific needs, the solution supports file backup and granular recovery. In the event of a service breakdown, instant recovery guarantees flawless business continuity. At last, the business enhances the database backup and anti-ransomware data protection with the product.

#### Question? Need support? Tel : +86-135-5029-3426 | Email: sales@vinchin.com

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