

# CUSTOMER STORY



“Vinchin's solution not only dramatically simplifies our backup process, but also significantly improves system reliability and efficiency. Ensuring data security and business continuity through fast data recovery capabilities, Vinchin's intelligent and efficient performance has made our operations more robust, providing us with great confidence and support. ”

Nestor Salvarezza,  
CTO  
Topper Argentina S.A.

## Business Challenge

Topper is a sports equipment supplier company based in Argentina and Brazil. Founded in 1975 by Argentinean Alpargatas and acquired independently by its Brazilian subsidiary in 2007, Topper is part of the Camargo Corrêa Group and sells its products throughout South America, with a focus on Argentina, Brazil, Paraguay and Uruguay.

Topper's business systems run on the VMware virtualization platform and cover a wide range of sports equipment such as athletic shoes, apparel, bags and balls. Its services are available in Argentina, Brazil, and expanding to the entire South American market. As the volume of data continues to increase, Topper's reliance on information systems is growing. Therefore, Topper urgently needed an intelligent and comprehensive data protection solution to ensure data security and availability.

## Vinchin Solution

Vinchin Backup & Recovery provides an intelligent and holistic data protection solution for Topper's needs to ensure data security and availability. For efficient backups, Vinchin utilizes a LAN-free backup method that can quickly back up large amounts of data while effectively reducing backup times. The IT team was able to integrate VMware VMs into the software in just a few simple steps, and the intuitive web console made management much easier. Patricio commented excitedly: "Vinchin's solution has greatly simplified our backup process, improving system reliability and efficiency."

For data loss scenarios, Vinchin provides an off-site data disaster recovery copy method. Even if both production data and local backup data are lost, users are still able to recover data from an off-site backup to ensure business continuity. In addition, Vinchin supports instantaneous recovery of virtual machines. This means users can restore VMs from backup systems in seconds and resume business operations in minutes, significantly reducing the duration of critical business interruptions. Patricio said, "Vinchin's disaster recovery and resilience solution gives us confidence in the security of our data and business continuity, and has greatly improved our operational efficiency."

## >>>> Result

Vinchin Backup & Recovery is an intelligent and efficient data backup solution that utilizes LAN-less backup to significantly reduce backup time. Vinchin also provides an off-site data disaster recovery solution to ensure business continuity with instant recovery capabilities to minimize business interruption time. Patricio exclaimed, "Vinchin's solution not only enhances our data protection, but also significantly improves operational efficiency and business continuity."

Question? Need support?  
Tel : +86-135-5029-3426 | Email: [sales@vinchin.com](mailto:sales@vinchin.com)