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CUSTOMER STORY

"Vinchin Backup & Recovery's centralized management and cross-platform support are very user-friendly, simplifying backup operations. Overall, Vinchin provides an efficient, flexible, and cost-controlled backup solution that greatly improves our work efficiency. Highly recommended!"

TENDO TECHNOLOGY

IT Services
VMware, Hyper-V, OpenStack, Physical Server

Patrick,
IT Manager
Tendo Innovations

Business Challenge

Tendo is a local cloud service provider based in Singapore, focusing on providing on-demand IT infrastructure solutions for businesses. By introducing the benefits of public cloud into local deployments, Tendo helps enterprises enjoy a flexible, scalable, and pay-as-you-go model while ensuring data security and compliance with local data regulations. Tendo's managed services allow clients to focus on their core business while entrusting daily infrastructure management tasks to Tendo.

Tendo's clients primarily rely on hybrid environments, including the Hyper-V virtualization platform, physical servers, and NAS storage. The backup solution currently in use is costly and faces challenges. For physical server backups, a separate solution is employed. However, this fragmented backup strategy fails to effectively integrate all infrastructure resources and lacks uniformity in backup data storage and management.

In daily operations, the main issues faced by Tendo's clients include high backup costs, complex backup management, and compatibility and integration issues between different backup tools. As their IT environment continues to expand, the existing backup solution has not been able to provide a flexible, unified, and cost-controlled solution. This is especially evident in the process of replicating some backup data to Tendo's cloud, where the limitations of traditional backup tools in data migration and management become particularly apparent. Therefore, clients urgently need an integrated, cost-effective new backup solution that can support both on-premise and cloud backups to better meet their business needs.

Vinchin Solution

To address these issues, Vinchin offers an integrated, efficient, and cost-controlled backup solution that helps Tendo's clients simplify backup management, reduce costs, and ensure data security and recovery capabilities.

Vinchin Backup & Recovery provides a unified management platform that supports backups across multiple virtualization platforms as well as physical servers. This enables Tendo's clients to centrally manage all backup tasks through a single interface, eliminating the need to rely on multiple different backup tools or platforms. Whether on local servers, virtual environments, or cloud backups, Vinchin's solution can seamlessly integrate, reducing management complexity and improving the efficiency of backup operations.

Vinchin supports seamless integration of local and cloud backups, enabling customers to securely store backup data in the cloud environment based on their needs, ensuring data security while significantly reducing storage costs through incremental backups and data deduplication technologies. In addition, it also supports automated backup task scheduling, reducing the manual effort and maintenance workload.

Vinchin provides powerful data recovery features, allowing Tendo's clients to quickly restore their business in the event of a disaster. Its instant recovery feature minimizes recovery time, ensuring that clients can quickly recover and continue business operations in the event of data loss or system failure, thereby reducing the risk of business downtime.

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Vinchin's solution not only provides Tendo's clients with a unified, efficient, and scalable backup architecture, but also significantly enhances data security and recovery capabilities. By combining flexible local and cloud backups, it reduces backup costs while improving business continuity and disaster recovery capabilities. This helps clients better cope with the rapid changes and expansion needs of their IT environment. These advantages allow Tendo's clients to focus on their core business without being overly concerned with complex backup management and recovery processes.

Question? Need support?
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