

# CUSTOMER STORY

“We would like to thank Vinchin for their excellent support and expertise in helping us localize the VMware platform. vinchin's solution not only meets our current needs, but also provides us with a solid foundation for our future digital initiatives. Thanks to Vinchin for being a trusted partner in our digital transformation and data security journey.”



荆州市财政局

Government  
VMware

Mr. Li,

Server Administrator

Jingzhou Municipal Finance Bureau

## Business Challenge

The Jingzhou Municipal Finance Bureau is a governmental organization responsible for the financial management of Jingzhou City. Its main responsibilities include preparing and executing the fiscal budget, managing fiscal revenues and expenditures, supervising state-owned assets, formulating fiscal policies, managing local government debt, and conducting fiscal supervision and performance evaluation. It aims to ensure the effective use of financial resources and the healthy development of the local economy.

With the rapid development of home-grown information technology and the increasing demand for information security, home-grown substitution has become an important part of government information construction. For this reason, Jingzhou Municipal Finance Bureau urgently needs to adopt VMware virtualization migration solution to migrate all virtual machines and core data from VMware platform to home-made virtualization platform. In order to successfully realize the localization of information systems, guarantee data security and independent control.

## Vinchin Solution

Vinchin has tailored a VMware virtualization migration solution for the Finance Bureau with high compatibility, able to support more than 95% of virtualization platforms on the market, providing a smooth migration solution for VMware users. Through Vinchin's self-developed cross-platform conversion engine (VMCE), agentless cross-platform migration between heterogeneous platforms can be realized, with data integrity verification to ensure the integrity and availability of migrated data.

In addition, Vinchin adopts an agentless approach to cross-platform recovery and migration, eliminating the need to install any plug-ins in the virtual machine to achieve seamless recovery of the entire virtual machine. Compared with traditional proxy installation, this approach can effectively avoid compatibility and security risks, while improving migration efficiency and helping users save management and operation costs. To ensure system continuity, Vinchin's instant recovery feature can quickly restore backup VMs across multiple virtualization platforms, allowing business systems to resume operation within minutes even if a single platform fails. Once the migration is completed, users can verify the integrity of the migrated data and ensure system uptime.

## >>>> Result

By leveraging Vinchin's solution, the Jingzhou Municipal Finance Bureau successfully migrated its virtual machines and core data, ensuring the integrity and availability of the data. This not only achieved the goal of system localization but also significantly reduced the risk of business interruptions, providing a robust and reliable foundation for the bureau's ongoing digital transformation.

Question? Need support?

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