

CUSTOMER STORY

“Vinchin is a leader in data protection, providing top-notch backup and recovery solutions. Vinchin's technology ensures reliable data security and rapid business continuity. With a user-friendly approach and efficient performance, Vinchin has excelled in meeting our needs with flexibility and innovation.”



Eloy Martin Arce,
IT Manager
La Equitativa

Business Challenge

La Equitativa, as the oldest insurance company in Argentina, has witnessed many changes in Argentine society and economy since its establishment in 1897. This company not only provides a variety of insurance products and services, such as property and automobile insurance, but it also carries rich historical and cultural values.

La Equitativa's technology infrastructure is built on a VMware virtualization platform that supports the full range of business processes from underwriting to claims. With the expansion of the company's service areas and the proliferation of data volumes, the robust operation of information systems has become critical to business continuity. To meet this challenge, La Equitativa urgently needed an intelligent and comprehensive data protection solution designed to keep data secure and accessible at all times to keep pace with the growing demands of digitization.

Vinchin Solution

Tailored to La Equitativa's specific needs, Vinchin Backup & Recovery provides an advanced total data protection solution that ensures that data is secure and available at all times. To optimize backup efficiency, Vinchin adopted a LAN-free backup model, which allows data transfer directly over the storage network, avoiding the bottlenecks associated with backups over a LAN.

The IT team found the process of integrating VMware virtual machines into Vinchin Backup & Recovery to be extremely easy, requiring only a few steps to complete. In addition, the intuitive web console provided by Vinchin simplified daily management tasks, making it easier to monitor and maintain backup jobs.

Vinchin's solution also includes instant recovery of virtual machines. Users can restore VMs from backups in seconds, bringing the business back up in minutes, significantly reducing business downtime due to disasters or unplanned downtime. In response, Lopez said, "Vinchin's Instant Recovery feature is a key part of securing our business continuity strategy, which ensures that we are able to respond quickly to unforeseen events and minimize the business impact, which is critical to maintaining customer trust and business operations."

>>>> Result

Vinchin Backup & Recovery is an intelligent and comprehensive data protection solution that utilizes a LAN-free backup model to significantly reduce backup time. Vinchin also offers instant recovery to minimize business interruptions," said Raul E. Lopez, who praised Vinchin's solution, "By adopting Vinchin Backup & Recovery, La Equitativa has not only enhanced its data protection capabilities but also strengthened its ability to respond to potential threats, ensuring the company's long-term stability and sustainable development."

Question? Need support?

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